

Real Estate Finance and Development, Certificate of Proficiency

The certificate in Real Estate Finance and Development provides students with a unique opportunity to prepare to enter the field of real estate with knowledge from the perspective of financing projects, brokering deals, borrowing and lending, as well as working with cities and local governments, architects, construction managers, and urban planners. Students will be prepared for careers in a variety of fields from real estate investment, development for urban planning, and construction management.

Program Requirements

Code	Title	Credit Hours
Total Credit Hours		18
Discipline Core Requirements		18 Credits
MGMT 2400	Data Analytics for Business	3
FIN 4310	Real Estate Investment and Securities	3
FIN 433R	Real Estate Fund	3
FIN 4320	Real Estate Development	3
FIN 4340	Real Estate Markets and Brokerage	3
FIN 4350	Real Estate Mortgage and Lending	3

Graduation Requirements

1. Overall grade point average of 2.5 in all Woodbury School of Business courses and no grade lower than a C- in business courses.
2. Completion of GE and specified departmental requirements.
3. Residency hours- minimum of 5 credit hours through course attendance at UVU.

Graduation Plan

This graduation plan is a sample plan and is intended to be a guide. Your specific plan may differ based on your Math and English placement and/or transfer credits applied. You are encouraged to meet with an advisor and set up an individualized graduation plan in Wolverine Track (<http://www.uvu.edu/wolverinetrack/>).

First Year		Credit Hours
Semester 1		
MGMT 2400	Data Analytics for Business	3
FIN 4310	Real Estate Investment and Securities	3
Credit Hours		6
Semester 2		
FIN 4320	Real Estate Development	3
FIN 433R	Real Estate Fund	3
Credit Hours		6
Second Year		
Semester 1		
FIN 4340	Real Estate Markets and Brokerage	3
FIN 4350	Real Estate Mortgage and Lending	3
Credit Hours		6
Total Credit Hours		18

Program Learning Outcomes

1. Demonstrate proficiency in real estate financial analysis and valuation.
2. Outline the importance of and practical applications of urban design, entitlements and project management in the real estate development process.
3. Demonstrate proficiency in the technical aspects of mortgages from the perspective of the borrower and lender.
4. Outline the processes and procedures required to broker real estate deals.